2018 FCIA
Firestop Industry Conference
Hyatt Regency Lost Pines
Austin, TX
November 7, 2018

Ruben Sandoval--Program Manager
Agenda

Promotion / Partnerships of Programs
MACC Enhancement to QFCP
Exam
3 year price lock
Cost of admission
Future Plans
Closing Perspectives
UL Qualified Contractor/Firestop Programs
Partnerships/Promotions

- Meeting with Canadian Department of defense

- Meeting with the Fire Marshals, Deputy Chiefs and Lead Engineers of Fire Prevention City of Phoenix

- Attending meetings such as CASHE, ASHE, AZBO, and OSHPD.
UL Qualified Contractor/Firestop Programs
Partnerships/Promotion

• Hilti, STI, 3M, and others

• FCIA

• NFCA

• NFPA

• Symposiums
• Magazines
• Information Sheets
• Social Media
• Various Events
UL Qualified Firestop Contractor Program

- 15 New contractors for 2018!
- Working with new potential contractors in Panama, Puerto Rico, Canada, USA, UAE, Brazil, and Mexico.
Master Audit Certificate of Compliance Program

A Jobsite Specific Management System Audit – Our audit provides verified processes were followed to properly installed firestop systems.

A Renewable Jobsite Specific Certificate – After completion of a successful audit, we issue a jobsite specific certificate that is renewable for the building owner.

Improved Firestop Systems Documentation – The MACC certificate in conjunction with the firestop systems documentation, builds the fire-resistance inventory required by the 2018 International Fire Code for fire and smoke protection features.
Onsite Firestop Inspection Service

The UL Firestop Inspection Service ensure the system was installed in accordance with the system requirements. Firestop systems, fire-resistant joint systems and perimeter fire containment systems are inspected to ASTM requirements as specified by the IBC.

Not done by a qualified contractor!
Exam Information

- Exam has now been revised to include inspector questions
- This include the use of Chapter 6 of the MOP section for inspections.
- We will continue to offer the exams at all FCIA Conferences, but you also have On-line access.
3 Year Price Lock!

SPECIAL PRICING

Lock in your annual audit cost for the next 3 years!

$3000.00

Ask me how!
2018 Incentives

All new UL Customers will receive a 10% incentive from original 2018 pricing

Initial Audit cost $6350.00
Exam $500.00
Total UL costs to join UL’s Program

$6850.00

Expires 12/2018
Future Plans

Continue to discuss strategic goals and opportunities with Accreditation Committee –

• Further expansion of the Master Audit Certificate of Compliance

• Barrier Management Contractor Program

• Continue promotion of program within UL and UL audiences

• Provide better recognition of those who pass UL Firestop Exam
Closing Perspectives

- Please provide Feedback so we can improve -
  - Auditors
  - Exams
  - Pre-test test prep sessions and Exam Content
  - Route through us or the FCIA Accreditation Committee

- **We will be flexible and will adapt the program where needed**
THANK YOU.

Ruben Sandoval Jr.
- Ph: 480-290-6987
- Email: Ruben.SandovalJr@ul.com