FCIA Firestop Industry Conference & Trade Show

Tuesday Breakfast – Sponsored by FCIA
Thanks FCIA FIC Sponsors – All Week...
A Few Details - Tuesday

• Fire Exits
• Mobile Phones to Vibrate
• Receptions
  – Tues. – Chefs Pavillion
  – Weds. – Pecan Court
  – Thurs. – LBJ Pavilion
• AntiTrust
• Who is FCIA
• Education – Systems, Materials, Management Systems
FCIA Anti Trust Policy

• Association Do’s and Don’ts – FCIA Outside Counsel
  
  – **DON’T** discuss the prices your company will charge customers.
  
  – **DON’T** discuss discounts, terms and conditions of sale, warrant terms, profits or profit margins, shares of market, bids or the intent to bid, rejection or termination, of customers, sales territories, or markets.
  
  – **DON’T** discuss administration or disciplinary action by the Association against a particular member, or enforcement of the Association’s Code of Ethics, in the absence of specific legal guidance.
  
  – **DON’T** propose or discuss any proposal, in the absence of specific legal guidance, that the Association sponsors or engage in any activity which may have the effect of producing an adverse economic impact on some competing companies.
FCIA Firestop Industry Conference & Trade Show

• Great Speakers – Tues - Friday!
  – Who is FCIA?
  – FCIA Education for FM & UL Firestop Exams
  – Jeff Gould, FM Approvals
  – Ruben Sandoval, UL
  – Linda Edgecombe, Motivational Speaker
  – David Nicastro, Sealant Consultant
  – Luke Woods, UL
  – Stephen DiGiovanni, Clark County & ICC TWB
  – Michael O’Brien – Brighton FD & FCAC
  – Top Questions from the Help Desk
  – Contractor & Consultant Member Only Sessions
    • Electrical Circuit Protection (Contractor & Consultants Welcome)
    • Contractor Issues (Contractors Only)
  – Jose Torero - Building Resilience
  – Bill Koffel - Koffel Associates
  – Bill McHugh - Barrier Management Symposium Summary
Thanks Exhibitors

• 3M Fire Protection Products
• Albion Engineering Co.
• American Permalight, Inc.
• Balco-Rectorseal
• Construction Specialties, Inc.
• Easi Building Products
• EMSEAL Joint Systems, a SIKA Company
• Fireline520/An Inpro Co.
• General Insulation Company Inc.
Thanks Exhibitors

- Hilti, Inc.
- International Fireproof Technology Inc.
- Newborn Brothers Co., Inc.
- Rectorseal Corporation
- ROCKWOOL
- Safti-Seal Inc.
- Specified Technologies, Inc.
- Thermafiber Inc. (an Owens Corning Co.)
- UL – Underwriters Laboratories
FCIA Firestop Industry Conference & Trade Show

• Who’s FCIA
• Management Systems Education
• FCIA Firestop Education for Exams
• FM & UL/ULC Firestop Exams
FCIA Firestop Industry Conference & Trade Show

• Who’s FCIA?
FCIA Firestop Industry Conference & Trade Show

• FCIA Education for FM & UL/ULC Firestop Exams
FCIA FIRESTOP INDUSTRY CONFERENCE & TRADE SHOW

NOVEMBER 6-9, 2018
HYATT REGENCY LOST PINES
AUSTIN, TX
Ruben Sandoval
FM Approvals
Jill Norcott
FCIA Firestop Industry Conference
& Trade Show

Break – Sponsored By

Silver Level Sponsor
FCIA Manufacturer Members

[Logos of Construction Specialties, Fireline 520, and Emseal]
FCIA Firestop Industry Conference & Trade Show

FCIA Firestop Education for FM & UL Firestop Exams
FCIA Firestop Industry Conference & Trade Show

Luncheon – Sponsored By

Construction Specialties, Inc.
Thanks FCIA FIC Sponsors – All Week...
A Few Details - Wednesday

• Fire Exits
• Mobile Phones to Vibrate
• Weds. – Friday – Baron’s Ballroom
• FCIA Memorial Ray Usher Golf Outing
• Receptions –
  – Weds. – Pecan Court
  – Thurs. – LBJ Pavillion
• AntiTrust
• Thanks....
FCIA Firestop Industry Conference & Trade Show

TUESDAY Luncheon – Sponsored By

Construction Specialties, Inc.
FCIA Firestop Industry Conference & Trade Show

Tuesday Reception - Sponsored by ...

3M Fire Protection Products
FCIA Firestop Industry Conference & Trade Show

Welcome Breakfast – Sponsored by ...
Thanks FCIA FIC Sponsors – All Week...
Thanks Exhibitors

• 3M Fire Protection Products
• Albion Engineering Co.
• American Permalight, Inc.
• Balco-Rectorseal
• Construction Specialties, Inc.
• Easi Building Products
• EMSEAL Joint Systems, a SIKA Company
• Fireline520/An Inpro Co.
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FCIA Firestop Industry Conference & Trade Show

• Great Speakers
  – FCIA Elections
  – Jill Norcott, FM Approvals
  – Ruben Sandoval, UL
  – Linda Edgecombe, Motivational Speaker
  – David Nicastro, Sealant Consultant
  – Luke Woods, UL
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FCIA Firestop Industry Conference & Trade Show

• Introductions (Thursday)
  • Elections
  • Presidents Welcome
• Linda Edgecombe, Leading Edge
• Reception & Golf Awards – Pecan Court
Introductions....
Name, Company, NEW,
LOUD PLEASE
Board of Director Candidates

Tyler Ferguson
Alan McDurmon
Scott Rankin
Jim Smiley
Tracy Smith
President’s Welcome
Association Update
Thanks...FCIA Board & Committees
Thanks...FCIA Board & Committees

- Industry Relationships
  - Industry Influences
- Financially Sound Association
- Membership Retention Remains Strong
- North America & International Growth
- Records – Conferences, Membership
FCIA Association Report

FCIA FIRESTOP INDUSTRY CONFERENCE & TRADE SHOW

NOVEMBER 6-9, 2018
HYATT REGENCY LOST PINES AUSTIN, TX
NEW FCIA Members

– Contractors (30 NEW)
  • AAA Firestop, Inc.
  • Advanced Specialty Contractors - E. Petersburg (branch)
  • Airseal Insulation Systems
  • AIRTEK Indoor Air Solutions
  • Alphapex LLC
  • American Plumbing & Heating Corp.
  • Bilodeau Drywall Corp.
  • Boyter Brothers, LLC
  • Brinker Team Construction
  • Chambless Construction Group
  • Compliant Construction Group
  • Consigli Construction
NEW FCIA Members

– Contractors (30 NEW)
  • Danis Building Construction
  • East Coast Applicators, Inc (Branch)
  • Fire Door Solutions
  • Fire Stop Technologies (branch)
  • FX Facility Group LLC
  • ICON Firestopping LLC
  • ICON Insulation Inc. (Canada)
  • Mortenson Construction
  • On the Spot Firestop
  • Philadelphia D&M
  • Seal Caulking & Waterproofing
NEW FCIA Members

– Contractors (30 NEW)
  • The Buchanan Contracting Group
  • The Caulkers Company
  • Top Build – American National Insulation IL (branch)
  • Top Build – Insulpro Projects OR (branch)
  • Turner Brooks
  • Wal-Mark Contracting – Orlando (branch)
  • West Coast Insulation
NEW FCIA Members

– International Contractors (9 NEW)
  • Advance Matrix Contracting (Saudi Arabia)
  • Barawil Specialties (Qatar)
  • Crown House Technology (UAE)
  • Eplusb Kimya (Turkey)
  • Fire Drop WLL (Qatar)
  • Firestop Middle East (Qatar)
  • Isam Kabbani & Partners for Construction (Saudi Arabia)
  • Safe Energy Spa (Chile)
  • Synixtor (Peru)
NEW FCIA Members

– Associate Distributors (2 NEW)
  • All Therm Services – Canada, Distributor
  • HUB Construction Supplies & Equipment – Distributor
NEW FCIA Members

– Associate – Special Inspection Agencies (11 NEW )
  • Alpha Testing (Consultant/Special Inspection)
  • All Therm Services (Canada – Distributor)
  • Braun Intertec (Consultant/Special Inspection)
  • Exova Warringtonfire Consulting (UAE - Consultant/Special Inspection)
  • Fire Wise Consultants (Consultant/Special Inspection)
  • Highland Engineering (Consultant/Special Inspection)
  • HUB Construction Supplies & Equipment (Distributor)
  • Phoenix Bldg. International Fire Safety Consultants (UAE-Consultant/Special Inspection)
  • QCA Building Envelope (Canada - Consultant/Special Inspection)
  • RJ Bartlett Engineering Ltd. (Canada - Consultant/Special Inspection)
  • Terracon Consultants (Consultant/Special Inspection)
Membership Committee

- **Membership** – Renewals @ 86-90%+
- 1999 - 40 Members
- 2005 – 121 Members
- 2008 - 215 Members
- 2017 – 340 Members
- 2018 - 355 YTD

- **NEW** – Barrier Management Services Section
  - SPECIAL - $185 NOW, Covers 2018 & 2019
Membership Committee

• FCIA Membership – 355
  – Contractors – 284
    • 40 Canada
    • 46 International
  – Manufacturers - 17
  – Associates – 49
    • 32+ Inspection Agencies (50% Growth)
    • 5 IAS AC 291
  – Friends/Retired - 5
• Renewals @ 86-90%
Membership Committee

• FCIA Membership – 355
  – North America
  – Dubai
  – Doha
  – Saudi Arabia
  – India
  – Chile
  – Peru
  – Panama
  – Australia
What did we do?
What are we doing?

• Build FCIA Industry Strategy = DIIM
  – Advocate
  – Exposure for Members
  – Networking Everywhere
  – Education for Members
  – Education, Outside World –
    • How to Evaluate Firestop Contractors, etc.; FCIA, FM/UL
    • Barrier Management Services
  – Support Members
Technical, Education, Apprenticeship

• MOP & Firestop Containment Worker Education
  – FCIA Firestop MOP
    • NEW Inspection Chapter
    • NEW E-Navigation PDF
  – FCIA Firestop Containment Worker Education
    • NEW Jump Drive DVD’s w/Video, Quizzes, Instruction Guides.
      • Working on More...
      • $500/Package!

• Presentation Thursday Afternoon
Code Committee

• ICC Fire/Bldg. Code Development – 2018 Codes
  • 703.1, Maintenance, Becomes 701
  • Inventory of Fire Resistance – Documentation
  • Inspect to Systems, when known…Documentation
  • Install to Manufacturers Instructions & Listing

• NFPA 5000/101/1
  • Added ASTM E 2174/2393
  • Added…Maintain Fire Resistance
Code Committee

- ICC Code Development – 2021 ICC CAH
  - 701 Maintenance – Inspect to SYSTEMS, if known
    - Special Inspection, R > 250 - APPROVED
    - Identification Systems/Labels, DISAPPROVED
  - Installation – FM 4991, UL QFC, or Approved Agency for 420’ + buildings - DISAPPROVED
  - FCAC/IFC … Koffel, Friday.
- NFPA 5000/101/1 – Dissimilar Materials
Accreditation
FM 4991 & UL-ULC QFC

• FM & UL/ULC Discussions
  – Ruben Sandoval
  – Jeff Gould, Jill Norcott
    • Educate Auditors
    • Worldwide Expansion
    • Dubai, Doha

• NEW UL MACC Program

• FM & UL/ULC Firestop Exams
  – Contractor Personnel
  – Inspection Agency Personnel
    • FM or UL Firestop Exam;
    • AND - OR
    • IFC Exam
Standards Committee

- **ASTM** -
  - Inspection Acceptability, Shrinkage
  - Inspection Qualifications
  - Movement, Exposure, Aging
  - Installation Guide

- **UL STP Meetings**
  - Shrinkage, Aging, Movement, Smoke,
  - **Membrane Penetrations**, W Ratings, etc.
Marketing Committee

• Trade Shows, Life Safety Digest & Speaking
  – Barrier Management Symposiums
    • 13 Symposiums, 3 years, 1,000+ attendees
    • 1 ASHE - 2018 Symposium (250+)
    • 1 APPA – 2018 Symposium
  – CHES National Convention
  – ASHE Annual Conference
  – ICC Expo – FCIA Speaks
  – CONSTRUCT/CSI - FCIA Speaks
  – NFPA Expo
  – APPA Convention – FCIA Speaks
Marketing Committee
Outreach & Relationships

• FCIA Webinars –
  – 100-270 sites registered per session
  – 2018 – 12 Sessions

• Existing Members
• New Members
• Influences
Canada Committee-
Bill McHugh & Jim Smiley

• National Building Code of Canada – 2020 Codes
  • FM 4991 & UL/ULC QFCP
  • ASTM E 2174/2393 Inspection
  • Fire Stop to Firestop
  • Maintenance – Inventory

• Building Official Associations
  • Manitoba/Winnipeg for 2018
  • Association of Building Official Organizations (CAN)

• CHES Convention

• NEW NRC Spec. Published, DIIM, FM 4991, UL QFC, IAS

• Apprentice Determination – Nova Scotia Discussions
FCIA Industry Perspectives

• Firestop Industry Continues to Grow
  – Strong Construction Economy
  – FM 4991, UL QFCP *Specs Growing, Holding*
    • GSA, Governmental, Healthcare, High Rise
  – Inspection growing, AHJ Implementation
  – Existing Buildings, all occupancies, opportunity
  – Building Owners “Fire-Resistance Budgets”

• FCIA, FM 4991, UL/ULC QFC, IAS AC 291
FCIA Protects Industry For Growth

• DIIM Strategy Builds **Reliable Firestopping**
  – D-Design - Systems & Specs
  – I-Installation
    • FCIA Member, FM 4991 & UL QFCP
  – I-Inspection, ASTM E 2174/2393, IAS AC 291
  – M-Maintenance – Inventory, Barrier Management

• **If not reliable, why bother??**
FCIA Moving Forward

• FCIA’s 2018 & 2019 Actions ....
  – Continue Advocacy
  – ICC 2021 Codes
  – NRC 2020 Canada Codes
  – Standards Development
  – Symposiums
  – DC Advocacy
  – Barrier Management Symposiums
  – Board Leaders – YOU!
FCIA Committees & YOU

• **Board Approves ALL Committees**
  – Marketing & Membership – ALL Members
  – Program – C&C
  – Accreditation – Contractors
  – Technical/Apprenticeship/Education – Contractors
  – Code, Standards –
    • Board Members or Past Presidents
  – Life Safety Digest – Board & Selected Leaders
  – Canada Task Group
  – Inspection – Contractors and Inspection Agencies
  – Legislative – ALL Members - Inactive right now..
President’s Welcome & Association Report

FCIA Firestop Industry Conference & Trade Show

Nov. 7, 2018
FCIA
FIRESTOP
INDUSTRY
CONFERENCE
&
TRADE SHOW

NOVEMBER 6-9, 2018
HYATT REGENCY LOST PINES
AUSTIN, TX
Exhibitor Updates

- 3M Fire Protection Products
- Albion Engineering Co.
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- Construction Specialties, Inc.
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Exhibitor Updates

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FCIA Firestop Industry Conference & Trade Show

FM Approvals
Jill Norcott
FCIA Firestop Industry Conference & Trade Show

Ruben Sandoval
FCIA Firestop Industry Conference & Trade Show

- IAS AC 291 – Bill McHugh
  - Meetings with NEW IAS President
  - NEW Interest in IAS AC 291 by FCIA Inspection Agency Companies
  - FCIA Supported adding IFC Exam in addition to FM & UL Firestop Exam
  - Inspection Agency Membership UP
FCIA Firestop Industry Conference & Trade Show

– IAS AC 291 Special Inspection Agencies
– 9+ Companies to Date
– Voluntary Program, NO CODE MANDATE
– AHJ can ‘Approve Agency’
– MasterSpec & SpecLink – 2 years...
– IAS Management System Audit
– FM or UL Firestop Exam for Individuals
  – AND/OR IFC Firestop Exam
FCIA Firestop Industry Conference & Trade Show

BREAK – Sponsored By

EMSEAL Joint Systems, Ltd.
FCIA Firestop Industry Conference & Trade Show

Linda Edgecombe, CSP
Leading Edge Resources

“The Degree of Difference”
FCIA Firestop Industry Conference & Trade Show

FCIA Ray Usher Memorial Golf Outing
Buy a Drive – Jerry Dugan, FCIA Board Member
FCIA
FIRESTOP
INDUSTRY
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&
TRADE SHOW

NOVEMBER 6-9, 2018
HYATT REGENCY LOST PINES
AUSTIN, TX
FCIA Ray Usher Memorial Golf Outing

Buy a Drive – Jerry Dugan, FCIA Board Member
Raised enough for 1 Scholarship
Dalton Protection MATCH Means 2
FCIA Firestop Industry Conference & Trade Show

RECEPTION – Sponsored By
FCIA Firestop Industry Conference & Trade Show

Thursday BREAKFAST – Sponsored By

ROCKWOOL™
Thanks FCIA FIC Sponsors – All Week...
A Few Details - Thursday

• Fire Exits
• Restrooms
• Mobile Phones to Vibrate
• Reception & Cowboy Cookout
  – LBJ Pavillion
• AntiTrust
FCIA Anti Trust Policy

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    • Electrical Circuit Protection (Contractor & Consultants Welcome)
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  – Jose Torero - Building Resilience
  – Bill Koffel - Koffel Associates
  – Bill McHugh - Barrier Management Symposium

Summary
FCIA Firestop Industry Conference & Trade Show

David Nicastro, P.E., F.ASTM

Firestop Caulk
Joint Design
& Durability
FCIA Firestop Industry Conference & Trade Show

BREAK – Sponsored By

FIRELINE 520™
AN INPRO® COMPANY
FCIA Firestop Industry Conference & Trade Show

Luke Woods, UL Principal Engineer, Fire-Resistance & Containment
FCIA Firestop Industry Conference & Trade Show

Stephen DiGiovanni, PE,
DiGiovanni Consulting Engrs.

Chair, ICC Adhoc Committee on Tall Wood Buildings
FCIA Firestop Industry Conference & Trade Show

Luncheon Sponsored By:

[Logo]

[Logo]
FCIA Firestop Industry Conference & Trade Show

Michael O’Brian, Fire Chief, Brighton, MI
Chair, ICC Fire Code Action Committee
FCIA Firestop Industry Conference & Trade Show

Firestop Manufacturer Technical Panel

- Scott Boyer, Construction Specialties
- Dennis Callahan, EMSEAL
- Yanwei Cen, Rectorseal
- Steve Cooper, Balco
- Foster Cryer, Hilti
- Mark Lund, P.E., M.Sc. 3M
- Jon Mathews, STI Firestop
- Pavan Mehta, Rockwool
- Angie Ogino, Thermafiber
- John Winslow, Fireline520
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BREAK – Sponsored By FCIA Platinum Members
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RECEPTION Sponsored by:
FCIA Firestop Industry Conference & Trade Show

Contractor & Consultant Only Session
Mark Lund, PE, M.Sc., 3M

Electrical Circuit Protection
FCIA Firestop Industry Conference & Trade Show

FCIA CONTRACTOR MEMBER ONLY SESSION
FCIA Firestop Industry Conference & Trade Show

RECEPTION Sponsored by:

[Logos]
FCIA Firestop Industry Conference & Trade Show

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Hyatt Regency Lost Pines
Austin, TX
FCIA Firestop Industry Conference & Trade Show

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• AntiTrust
• Plan on
  – April in Chicago for the ECA!
  – November in Miami for FIC 20!!
FCIA Firestop Industry Conference & Trade Show

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  – Jose Torero - Building Resilience
  – Bill Koffel - Koffel Associates
  – Bill McHugh –
    • Barrier Management Symposium Summary
FCIA Firestop Industry Conference & Trade Show

Bill Koffel, FSFPE
Koffel Associates
FCIA Firestop Industry Conference & Trade Show

Jose Toreo, Univ. of Maryland
FCIA Firestop Industry Conference & Trade Show

FCIA Barrier Management Symposium & Existing Buildings Focus
– Bill McHugh
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FCIA Firestop Industry Conference & Trade Show

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2019 Events
FCIA Education & Committee Action Conference (ECA) - Chicago
FCIA Firestop Industry Conference & Trade Show (FIC) - Miami
Canada Symposium
Middle East Symposium
Thanks FCIA FIC Sponsors – All Week...
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November 6-9, 2018
Hyatt Regency Lost Pines
Austin, TX
SHORT PROGRAM

• Build FCIA Industry Strategy = DIIM
  – TEA & FCIA Firestop MOP & FSCW Document
    • NEW 60 page Inspection Document
    • NEW Searchable PDF
  – Accreditation & FCIA & FM 4991, UL QFC
  – Standards & ASTM E2174/E2393, more.
  – Code & Firestop
    • Installation – NFPA 1 ‘Quality Control Process’
    • Inspection – ASTM Standards at IBC, NBC?
    • Maintenance – Inventory, Owner Responsibility
SHORT PROGRAM

• Marketing & Shows, Speaking
  – Barrier Management Symposiums
  – FCIA Members Speak @ ICC, etc. – Training Classes
  – FCIA Booths @ CSI, NFPA, ICC, ASHE, CHES…
  – FCIA Speaks @ CSI, ICC, CSC…
  – FCIA Webinars – 12+ per year
  – FCIA Website Listings – ‘I Need a FCIA Member, FM or UL/ULC Contractor, IAS Inspection Agency
  – FCIA Conferences, Symposiums