2016 Firestop Industry Conference & Trade Show
Wild Dunes Resort
Isle of Palms, SC
November 8, 2016

Matt Schumann/Commercial Manager
Pam Blanchette/Program Manager
Agenda

Marketing Update
2016 Exam Updates
Program Enhancements
Quality and Audits
UL Glossary
Closing Perspectives
QUALIFIED CONTRACTOR PROGRAM

The Qualified Contractor Program provides architects, code authorities, and building owners with a way to identify contractors that comply with the Qualified Contractor Program Requirements established by UL and ULIC.

Through the Qualified Contractor Program, UL provides stakeholders with a means of identifying independently assessed contractors involved in the installation of firestop and steel protection materials. The program includes contractors that have demonstrated knowledge and a comprehensive management system that specifically focus on the selection and installation of these firestopping and spray-applied fire resistant material products. The contractor's systems audited under this program provide an integrated approach (demonstrated knowledge and management system) to controlling the processes in addressing architectural, code authority, and customer requirements. Once the contractor has met the program requirements, the contractor is issued a Certificate effective for one year.
Marketing Update

In 2016 –
• Service Marketed to Building Professionals in Conjunction with New UL Building Envelope Laboratory
• Part of promotions tied to NFPA Expo
• UL Website

2017 –
• Will include in UL/ULC promotion plans for Canada
• Continue to include in UL outreach materials targeted to contractors, architects and influencers
• Middle East shows and speaking opportunities
• Regulatory and Advisory Services Activities (NASFM, ICC Chapters)
• AIA and CSI; shows such as NFPA and Greenbuild
• Additional work with FCIA and Accreditations Committee
Building Inspections

OVERVIEW

UL’s building inspection services leverage more than a century of experience in testing, certifying and inspecting fire and life safety and security products. UL’s in-depth knowledge of local, national and international codes meets the increasing need among building owners, developers, facility managers and architects for inspections of fire and life safety and security systems in their buildings. When a fire occurs, fire and life safety and security systems take on a new level of importance, and must perform critical functions to protect lives and enable business continuity.
2016 Exam Updates

• 2016 Exam Locations:
  - Las Vegas
  - Doha
  - Abu Dhabi
  - Edmonton
  - Isle of Palms

• 26 Exams administered prior to this week

• Success this week – more later

• Over 150 exams given since 2009
Program Enhancements

• Have created additional exam tools for the toolbox

• Additional improvements for exams and testing are being discussed with the FCIA Accreditations Committee

• Will try to implement some new UL specific educational opportunities for Spring Educational Conference

• Completed Review of FCIA-UL contract with FCIA Staff
Quality and Audits

• 2016 has been a good year for the UL QFCP……

- In Jan 2016 we implemented the newly revised QFCP DRI Exam.

• We now have 100 Questions for the US Certificate, with 25 additional questions specific to Canadian Requirements for the ULC Certificate.

- We brought on 5 New Qualified Contractors, we now have a total of 47 Qualified contractors and we hope to continue to grow the program

- We implemented the On-Line Exam.

- Yesterday (Tuesday) we had 15 people sitting for the DRI exam. Good Luck to those who took the exam, we wish you all success.

- Pam has been attending the US FCIA Conferences over the past 4 years; this year was her first time attending the Canadian Symposium. Pam found the Symposium in Edmonton to be educational and great opportunity for learning more about the Canadian market. She is planning to continue with her participation in Canada in the future.
Quality and Audits

• 2016 has been a good year for the UL QFCP……

  - We are working with FCIA to bring you a MS Manual Workshop in 2017.
    Stay Tuned to the FCIA website for more details.

Please know we are Listening to you, so please keep your comments and suggestions coming!

• REMINDER

  • The FCIA MOP and the UL Qualified Contractor Program requires that all avenues be exhausted regarding Approved Systems and Designs prior to seeking an EJ

  • Please use the UL Code Link and Product Spec Tools to your advantage
UL Glossary

• Inspection = term used for visit to manufacturing facility by UL pertaining to review of products; not a review of installed firestop systems (also Follow-up visit)

• Follow-up Representative = UL staff who makes calls on manufacturing sites; includes auditors for FCIA Qualified Contractor Program (formerly UL Follow-up Inspector)

• Site Audit = Visit to your offices to review program and quality manual; audit of processes not products or materials

• FUS = Follow-up Service, ongoing QA for products that bear any UL Certification Mark

• Certified – Labeling for Product tested and approved by UL
Closing Perspectives

- Please provide Feedback so we can improve -
  - Auditors
  - Exams, Test Prep and Educational Seminars
  - Route through Pam, Matt or the FCIA Accreditation Committee

- Program is open to change and adaptation
- Encourage companies to participate in program
- Continue to Promote through Available Channels
- Identify new opportunities with FCIA Leadership
- How do we bring program to more people/companies?
THANK YOU.