



**FCIA Industry Conference Agenda – November 7-9, 2007**

**Thursday, November 08, 2007**

DRAFT AS OF *October 29*, 2007

| <u>Time</u>  | <u>Function</u>  | <u>Room/Place</u> |
|--|--|-------------------|
| <b>Firestop Industry Day – Architects, Engineers, Code Officials, Fire Marshals invited.</b> |  |                   |
| 7:30 am – 11:30 am   | FCIA Check In  |                   |
| 7:30 am – 8:00 am  | FCIA Continental Breakfast   |                   |
| 8:00 am – 8:30 am  | <b>FCIA Election Candidate Presentations</b>   | <b>Ballroom</b>   |
|  |  | <b>All Day</b>    |
| 8:30 am – 8:40 am  | <i>Break – Sponsored by Unifrax, LLC</i>   |                   |
| 8:40 am – 9:30 am  | <b>FCIA Marketing Tools &amp; FCIA Contractor Survey<br/>for and about the Specialty Firestop Contractor<br/>Bill Hoos, Don Murphy, Mike Wellons, FCIA Directors</b>   |                   |
| 9:30 am – 9:45 am  | <i>Break – Sponsored by W.R. Grace &amp; Co.</i>   |                   |
| 9:45 am – 10:30 am   | <b>FCIA Firestop / Containment<br/>Worker Apprenticeship Program<br/>“How this affects Union and Non-Union<br/>Specialty Firestop Contracting Industry<br/>“Think National, Act Local”<br/>Bob Hasting, Specialty Firestop Systems, Inc.</b> |                   |
| 10:30 am – 10:45 am  | <i>Break – Sponsored by Hilti, Inc.</i>  |                   |
| 10:45 am – 12:15 pm  | <b>Education Session – Legal Issues –<br/>Warranties and the contractors’ risk<br/>Stephen Phillips, Hendrick, Phillips</b>  |                   |
| 12:15 am - 1:00 pm   | <b>Luncheon - <i>Sponsored by Specified Technologies Inc.</i><br/><i>IFC &amp; AFSCC Update</i></b>  |                   |
| 1:00 pm – 2:00 pm  | <b>Firestopping &amp; Compartmentation Systems<br/>Technical and Code Issues...</b>  |                   |
| 2:00 pm – 2:15 pm  | <i>Break – Sponsored by Thermafiber, Inc.</i>  |                   |
| 2:15 pm – 3:45 pm  | <b>Building Information Modeling, Specs &amp; Contractors<br/>What it means to the Firestopping &amp; Industry<br/>Diane Davis, AEC Infosystems</b>  |                   |
| 3:45 pm – 5:30 pm  | <b>FCIA Firestop Industry &amp; Effective Compartmentation Trade Show<br/>FCIA Exhibitor Presentations - Open to all FCIA Conference Attendees</b>   |                   |
| 6:00 pm  | <b>FCIA Annual Awards Reception</b>  |                   |
| 7:00 pm – 10:00 pm   | <b>FCIA Annual Awards Dinner<br/>FCIA Full Conference &amp; Paid Dinner Attendees Only<br/>FCIA Awards &amp; FCIA Presidents Gavel Passing<br/><i>Sport Jacket Recommended</i></b>   |                   |

\*\*Trade Show is Thursday all day, Friday until Noon - Casual Dress for the meetings

**FCIA Industry Conference Agenda – November 7-9, 2007**  
**Friday/Saturday, November 9 & 10, 2007**  
DRAFT AS OF *October 29*, 2007

| <u>Time</u> | <u>Function</u> | <u>Room/Place</u> |
|-------------|-----------------|-------------------|
|-------------|-----------------|-------------------|

**Friday, November 9 2007**

|                 |   |  |
|-----------------|---|--|
| 7:30 am 8:00 am | FCIA Continental Breakfast ~ Trade Show Area Open |  |
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|-------------------|---|--|
| 8:30 am – 9:30 am | <b>Firestopping Tools &amp; Equipment</b><br><b>Graco – Mike McGowan, Graco, Inc.</b> |  |
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| 9:30 am – 9:45 am | <i>Break - Sponsored by Unifrax, LLC</i> |  |
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|---------------------|--|-----------------------------------|
| 10:00 am – 10:45 am | <b>Firestopping &amp; Safe Scaffolding</b><br><b>from Scaffold Industry Leaders</b><br><b>Jeff Stachowiak, Sunbelt Rentals</b> | <b>Ballroom</b><br><b>All Day</b> |
|---------------------|--|-----------------------------------|

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| 10:45 am | Conference Concludes -- Enjoy the beach... |  |
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**Saturday, November 10, 2007**

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| 9:30 am | <i>Local Tour -- or other fun - Optional</i> |  |
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**FCIA Firestop Industry Conference Agenda**  
**Sponsors and Exhibitors**

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***FCIA Thanks Firestop Industry Conference & Trade Show Sponsors and Exhibitors***

**Sponsors**

3M Fire Protection Products

HILTI, Inc

Specified Technologies, Inc.

Thermafiber, Inc.  
Unifrax, LLC  
W.R. Grace & Co.

**Exhibitors**

3M Fire Protection Products  
Hilti, Inc.  
Specified Technologies, Inc.  
Thermafiber, Inc.  
W.R. Grace & Company

**Ray Usher Memorial Golf Tournament Sponsors**

***Specified Technologies, Inc.***

***Superl***

***Unifrax, LLC***

**Upcoming FCIA Events**

***FCIA Board & Committee Meetings – Various Locations & Teleconferences, all year long.***

***FCIA Firestop Industry Conference & Trade Show – Seattle, WA – April 30, May 1&2 2008***

***FCIA Firestop Industry Conference & Trade Show – Nov. 5-7 2008***

**FCIA Firestop Industry Conference & Trade Show Agenda**

**Speaker Profiles ~ In order of appearance**

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**Jeff Gould**

Jeff Gould, FM Approvals, wrote with FCIA and industry input, FM 4991, “Standard for the Approval of Firestop Contractors”. Jeff has been with FM for over 15 years, in various engineering and managerial capacities. Jeff is a Registered Professional Engineer, represents FM on many NFPA and other industry committees, including fire doors. Jeff lives in Bridgewater, MA, is married, with one toddler and two grown children. In his spare time he enjoys coin collecting and yardwork.

Jeff Gould, FM Approvals  
P.O. Box 9102 ~ Norwood, MA 02062  
Tel: 781-255-4873 ~ [jeffrey.gould@fmglobal.com](mailto:jeffrey.gould@fmglobal.com)

## **Betsy Titus, Underwriters Laboratories, Inc.**

Betsy Titus is Manager of Business Development for the Fire & Security Sector of UL. In this role, Betsy identifies new opportunities for UL and develops those opportunities into services that provide value to UL's customers and it's stakeholders that include authorities, building owners, architects, contractors, insurance organizations, retailers and the general public. Her role and responsibilities also include growing UL's fire & security business globally through analysis of business environment and opportunities in Asia, Europe, Middle East and Latin America, development of business plans and implementation of plans through partnerships with UL's management and staff business partners worldwide.

Betsy began her 20+ year career at UL as a project engineer testing and certifying a variety of products for fire safety. Her technical career at UL expanded to include large-scale fire testing in UL's state-of-the-art fire test facility to address sprinklered warehouse fire protection.

In 1992, Betsy transitioned from a technical role at UL to a business role in which she had the opportunity to lead teams responsible for establishing UL facilities worldwide, developing partnerships worldwide and developing new services to expand UL's service offerings. Betsy graduated from Valparaiso University with a Bachelor of Science in Civil Engineering.

Betsy Titus, Underwriters Laboratories, Inc.  
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## **FCIA Firestop Industry Conference & Trade Show Agenda**

### **Speaker Profiles ~ In order of appearance**

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### **Bob Hasting**

Bob is president of SFS, Inc. and C.E.O. of Specialty Firestop Systems. Bob has been in the construction industry for 29 years and started in the seals and electrical circuit protection industry in 1978. His experiences include work in the commercial, industrial, hazardous materials, marine and nuclear industries.

Bob developed, wrote and instructed - 5 state and EPA approved classes for the hazardous materials industry, conducted 90+, 32-40 hour training programs for worker and supervisor classification courses in addition to inspection and design courses for architects, engineers and certified industrial hygienists – he designed, managed and consulted on over 70 projects for remediation of asbestos, lead based paints, underground storage tanks and Superfund sites

Bob has been chief estimator, technical advisor, project manager (major projects) responsible for in-

house training, and has provided over 40 seminars to inspectors, building owners, architects, engineers and general contractors to promote “sole source” firestop contracting.

Robert (Bob) Hasting ~ Specialty Firestop Systems  
4110 SE Hawthorne Blvd #401 ~ Portland, OR 97214  
Tel: 503-233-9784 – [rhasting@specialtyfirestop.com](mailto:rhasting@specialtyfirestop.com)

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**FCIA Firestop Industry Conference & Trade Show Agenda**  
**Speaker Profiles ~ In order of appearance**

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**Bill Koffel, PE, FSPE**

Bill Koffel is President of Koffel Associates, Inc, a fire protection engineering and code consulting firm with offices in Maryland and Connecticut. Bill is active in the codes and standards development processes of various organizations. Bill has a B.S. in Fire Protection Engineering, and has over 26 years of experience as a practicing fire protection engineer. He was very active in the code development process of BOCA, ICBO and SBCCI prior to the development of the ICC. He has been involved in NFPA 101 and NFPA 5000 Code Development Processes as well. He is past president and a fellow of the Society of Fire Protection Engineers, and has consulted worldwide. Bill was formerly with the Maryland State Fire Marshal’s Office and has been a volunteer firefighter.

Bill Koffel, Koffel Associates  
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**FCIA Firestop Industry Conference & Trade Show Agenda**  
**Speaker Profiles ~ In order of appearance**

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**Make Code**