



**FCIA Firestop Industry Conference  
& Trade Show Agenda**

**Paradise Point Resort  
San Diego/Mission Bay, CA**

**November 8-11, 2011**

*Dear FCIA Members,*

*As we come to the close of 2011, I would like to say that serving as the President for the Firestop Contractors International Association (FCIA) was personally very rewarding. It is incredible to observe all of the volunteer time provided to maintain and grow our association.*

*Most important, I want to thank everyone for their hard work. Our association would not be what it is today without everyone's willingness to give their time so generously. I would also like to thank FCIA Executive Director, Bill McHugh and the staff, Linda and Angie; they continue to go above and beyond in their efforts on our behalf. They are a tremendous asset to the FCIA and we can't thank them enough.*

*Your Board and Committees truly work hard to promote the value of the FCIA and the specialty contractor to the design, construction and inspection communities. This year was a whirlwind of emails, conference calls and face to face discussions to continue the growth and credibility of our association and industry. For Committees:*

- *The Accreditation Committee;*
  - *Is continuing to work with FM and UL to develop a stronger contractor program, and they continue to promote the FM 4991 and UL Qualified Firestop Contractor for sole sourcing.*
- *The Apprenticeship Committee;*
  - *The focus this year has been in developing training videos, while substantial information has been added to the apprenticeship manual. They are close to having the first two years of training ready for publication.*
- *The Code Committee;*
  - *Have been working on the next round of code hearings and is participating with the IFC on several fronts to maintain and strengthen the codes for enforcement.*
- *The Education and Technical Committees;*
  - *Has worked closely with the apprenticeship committee on education materials and MOP updates.*
- *The Standards Committee;*
  - *Working in conjunction with the UL Standards Technical Panel, has secured information from some of our manufacturer members in regards to shrinkage since ASTM 2174 and 2393 will be going into effect in parts of the US next year.*
  - *Additionally, they have participated in the ASSE 9000 Series Professional Qualifications Standards process for installer and inspector standards.*

*In 2011 FCIA grew to 290 members strong and we continue to expand our membership. The association saw substantial participation at the Middle East Conference with many UAE contractors taking the FM Firestop Exam in order to become FM 4991 Approved.*

*FCIA members were able to influence the federal government to recognize a NAICS classification for the firestop contractor that will be published in the 2012 Federal Register. Several states are looking at adopting the Firestop/Containment Worker Apprenticeship Program and several states are looking into possible licensure of firestop contractors.*

*I would like to thank all the board and committee members for volunteering their time to the continued improvement of the FCIA. Additionally, I would like to thank all of our membership for their support of our fast growing association. As the year comes to a close I look to the future with Jodi Clem taking control as the 2012 FCIA President. Best wishes to all for 2012!*

*Sincerely,*

*Bob Hasting, 2011 President ~ Firestop Contractors International Association*

**FCIA Firestop Industry Conference & Trade Show Agenda  
Paradise Point, San Diego, CA  
Tuesday November 8, 2011**

**“Business Development for Success”**

<b>Time</b>	<b>Function</b>	<b>Room/Place</b>
10:00 am	<b>Conference Registration</b>	<i>Sunset I-IV Ballroom</i>
<b>FCIA Education Sessions for FM 4991, UL Qualified Firestop Contractor FM &amp; UL Exam takers, FM 4991 &amp; UL DRI's seeking CEU's and IAS AC 291 for Special Inspection Agency Personnel</b>		
10:30 am – 12:30 pm	<b>FCIA Management System Manual Development Education Free to FCIA Members – (Non Members - \$495 Extra Fee)</b>  <i>If your firm is pursuing FM 4991 Approval or UL Qualification, this management systems seminar is for you. Handouts to Contractors and Inspection Agencies include a Management System Manual developed by FCIA's Consultant, Steve Lerman.</i>	
11:30 am – 11:45am	<b>BREAK – Sponsored by 3M</b>	
12:30 pm – 1:00 pm	<b>LUNCHEON - Sponsored by HILTI</b>	
1:00 pm – 2:30 pm	<b>FM &amp; UL Firestop Exam Education for becoming a DRI Education Free to FCIA Members – (Non Members - \$295 Fee)</b> <i>FCIA's Firestop Manual of Practice (MOP) is the basis for the FM &amp; UL Firestop Exams that start the path towards FM 4991 Approval and/or UL or ULC Qualified Firestop Contractor status. This education session is meant to help your 'short term memory' as you prepare for the test. The class assumes you have read the FCIA Firestop MOP already.</i>	
2:30 pm – 3:00 pm	<b>BREAK – Sponsored by Balco Inc.</b>	
3:00 pm – 6:30 pm	<b>FM &amp; UL Firestop Exam for becoming a DRI</b>  <i>FCIA extends best wishes for success! A person becomes a 'DRI' when the Individual passes the test, and the company passes the audit from FM Approvals, UL, ULC and the company appoints them a DRI. Firestop Inspection Agency personnel receive a certificate from FM or UL that states they passed the FM or UL, ULC Exam.</i>	
6:30 pm – 7:30 pm	<b>FCIA Members Welcome Reception - sponsored by 3M</b> <i>FCIA Members, meet new people, renew relationships. Meet the Board of Directors and Board Candidates. Test takers, celebrate that the test is over!</i>	<b><i>Dockside Room</i></b>

\*Trade Show setup is Tuesday PM. Display Wednesday, Thursday & Friday morning

**FCIA Firestop Industry Conference & Trade Show Agenda  
Paradise Point, San Diego, CA  
Wednesday, November 9, 2011**

**“Business Development for Success”**

<b>Time</b>	<b>Function</b>	<b>Room/Place</b>
7:30 am – 11:00 am	<b>Conference Registration Open</b>	<i>Sunset I-IV Ballroom</i>
7:30 am – 9:00 am	<b>FCIA Extended Continental Breakfast - Sponsored by HILTI Tabletop Exhibits Open</b>	
9:00 am – 9:30 am	<b>FM 4991 Contractor Program Update – Jeff Gould UL Qualified Firestop Contractor Program Update IAS AC 291 Update</b>	
	<i>FCIA Supports both FM 4991 and the UL - ULC Qualified Firestop Contractor Programs for specialty firestop contractors, and IAS' AC 291 Accreditation Criteria for Firestop Inspection Agencies.</i>	
9:30 am – 10:00 am	<b>BREAK &amp; Tabletop Time - Sponsored by Specified Technologies Inc.</b>	
10:00 am – 11:00 am	<b>FCIA 2011 Report (President Summary, then Committee Highlights)</b>	
	<i>Listen to FCIA's State of the Association Report. President, Accreditation, Apprenticeship, Code (full program Thursday), Standards, (extended program Thursday) Technical, Program, Marketing, Legislative, Membership.</i>	
11:00 am - ??	<b>BREAK &amp; Tabletop Time – Sponsored by 3M and Balco Inc.</b>	
11:00 am – 6:00 pm	<b>FCIA Ray Usher Memorial Golf Outing Shotgun – Maderas Golf Club</b>	<i>11:00 am- Meet Bus - Paradise Lawn</i>
	<i>The Maderas Golf Club awaits - golf, lunch, and some fun. Proceeds fund the Bob LeClair Memorial Scholarship for a Fire Protection Engineering Student at the University of Maryland.</i>	
11:00 am – 6:30 pm	<b>Non-golfers - Time on your own...explore!</b>	
	<i>Visit the tabletops, then the Paradise Point Resort Concierge can find you plenty of great San Diego activities.</i>	
6:30 pm – 7:30 pm	<b>FCIA Welcome Reception &amp; Golf Awards – Sponsored by Balco Inc.</b>	
		<i>Reception Location Dockside Room</i>

**FCIA Firestop Industry Conference & Trade Show Agenda**  
**Paradise Point, San Diego, CA**  
**Thursday, November 10, 2011**

**“Business Development for Success”**

<b>Time</b>	<b>Function</b>	<b>Room/Place</b>
7:30 am – 9:00 am	<b>FCIA Continental Breakfast – <i>Sponsored by Thermal Ceramics</i></b>	<i>Sunset I-IV Ballroom</i>
7:30 am – 8:30 am	<b>Tabletop Exhibits Open</b>	
8:30 am – 9:00 am	<b>FCIA Board Candidate Presentations</b>  <i>FCIA Board of Director elections take place today. Listen as board candidates present why they want to serve FCIA on the Board of Directors for two year terms.</i>	
9:00 am – 9:30 am	<b>International Firestop Council Update</b> <i>Listen as IFC’s <b>Brice Miller</b> updates FCIA.</i>	
9:30 am – 9:45 am	<b>BREAK &amp; Tabletop Time – <i>Sponsored by HILTI</i></b>	
9:45 am – 10:45 am	<b>FCIA Focus on Healthcare</b> <b>Healthcare Facility Manager Reports on Firestop Plan &amp; Results</b>  <i>FCIA Members work to protect these important occupancies by restoring continuity to fire-and smoke-resistance-rated assemblies through firestopping, fire door inspections, fire damper inspections, barrier management programs, and more. Listen to <b>Renee Jacobs, ASHE Award Winner</b>, present a follow-up on her facility’s barrier management program.</i>	
10:45 am – 11:00 am	<b>BREAK &amp; Tabletop Time - <i>Sponsored by Balco Inc.</i></b>	
11:00 am – 12:00 pm	<b>FCIA Breakout Sessions – 2 – ½ Hour Sessions, Repeated...</b> <b>ICC Chapter 7 Series, Part III – International Fire Code</b> <b>Chapter 7, 703.1 – Maintenance - A Possible Business Opportunity?</b> <i>Bill Koffel brings this program on Chapter 7’s requirements for maintaining continuity of fire barriers, smoke barriers, fire partitions, smoke partitions, fire walls. He covers <b>code requirements for an ‘annual visual inspection’ by owner</b> from the Fire Code, and NFPA’s requirements also. Listen to the language, and see if there is an opportunity for your company and clients.</i>	
	<b>FCIA Standards Committee Update – Measuring Product Shrinkage</b> <i>FCIA Standards Chair <b>Eric Keeton</b> updates on product physical properties and ASTM C 1241.</i>	
12:00pm - 1:15 pm	<b>LUNCHEON - <i>Sponsored by Specified Technologies Inc.</i></b>  <b>Exhibitor Presentations Tabletops 2 minutes each</b> <i>FCIA appreciates support of the tabletop exhibitors. Each company has two minutes to present their firm.</i>	

**FCIA Firestop Industry Conference Agenda**  
**Paradise Point, San Diego, CA**  
**Thursday, November 10, 2011**

**“Business Development for Success”**

<b>Time</b>	<b>Function</b>	<b>Room/Place</b>
1:15 pm – 4:30 pm	<p><b>FCIA Effective Compartmentation Sessions</b></p> <p><i>FCIA Member Contractors are the most logical companies to manage effective compartmentation in buildings. The purpose of these sessions is to introduce fire resistance industries to the FCIA Membership, provide needed information, and next steps to make your firm the leader in complete effective compartmentation management.</i></p>	<i>Sunset I-IV Ballroom</i>
1:15 pm – 1:45 pm	<p><b>FCIA Firestop Apprenticeship Education Program for the Firestop – Containment Worker – How will this affect your business? How are you going to be expected to educate your workforce? How do you get this started in each state?</b></p> <p><i>FCIA’s Apprenticeship Committee has developed and that can be taught by union and non union organizations. To have the 8000 Hour Firestop-Containment Worker Education Program become the standard by state requires work at the State Level by FCIA Members.</i></p>	
1:45 pm – 2:00 pm	<p><b>BREAK &amp; Tabletop Time – Sponsored by 3M</b></p> <p><b>2pm, FCIA Director Election Closes</b></p>	
2:00 pm – 3:15 pm	<p><b>Building and Fire Code Developments</b>  <b>FCIA, the ICC Family of Codes, NFPA 2015 Cycles – What’s coming?</b>  <b>Bill Koffel, PE, FSPE - Koffel Associates, FCIA Code Consultant</b></p> <p><i>FCIA’s Code Committee and Leadership with Bill Koffel have been working together to plan for the 2012 ICC, NFPA and other code proposal submissions. Learn more at this session.</i></p>	
3:15 pm – 3:30 pm	<p><b>BREAK &amp; Tabletop Time – Sponsored by Specified Technologies Inc.</b></p>	
3:30 pm – 4:30 pm	<p><b>New Business Opportunities for FCIA Members</b>  <b>Fire Rated Duct Wrap Session</b>  <b>Sarah Brewer, UNIFRAX &amp; Clay Booth, Thermal Ceramics</b>  <i>Fire Resistance Rated Ductwrap has grown significantly over the past few years. Listen as the experts from UNIFRAX and Thermal Ceramics bring insight to the advantages and disadvantages, applications, testing, and limitations of this important fire resistance item.</i></p>	
6:00 pm -7:00 pm	<p><b>FCIA Annual Awards Reception - Sponsored by Balco Inc.</b></p>	<i>Mission Bay Room</i>
7:00 pm – 10:00 pm	<p><b>FCIA Annual Awards Dinner Awards and Guest Speaker</b>  <b>- Sport Jacket Recommended</b></p>	

**FCIA Firestop Industry Conference Agenda**  
**Paradise Point, San Diego, CA**  
**Friday, November 11, 2011**

**“Business Development for Success”**

<b>Time</b>	<b>Function</b>	<b>Room/Place</b>
7:30 am	<b>FCIA Continental Breakfast – Sponsored by Thermafiber Inc.</b> <b>Tabletop Exhibits Open</b>	<i>Sunset I-IV Ballroom</i>
9:00 am – 10:00 am	<b>The Fire Alarm Industry - A Model for the Firestopping Industry &amp; FM 4991 &amp; UL Qualified Firestop Contractor Programs?</b>  <i>How are the Fire Detection &amp; Alarm Industry and Firestopping Industry similar? How are they different? Listen as a NFPA Committee Chair and American Fire Alarm Association (AFAA) Member Shane Clary shows how the Fire Alarm Industry contracting business model works for them, and maybe you!</i>	
10:00 am – 10:30 am	<b>BREAK – Sponsored by Specified Technologies Inc.</b>	
10:30 am – 11:30 am	<b>Business Risk Protection - Photoluminescent Marking Systems</b> <b>Surface Preparation means Success!</b>  <i>Firestop Contractors own Fire Resistance Rated Compartments, including stairwells. Where adopted by jurisdictions, the 2009 International Fire Code has a retroactive requirement for the installation Photoluminescent markings in building stairwells in structures 75’ and higher above fire department access. Learn about products that meet code requirements, and how to apply them so they stay put for life safety. <b>BALCO’s Jim Armor</b> leads the program.</i>	
11:30 am	<b>Conference Wrap Up – Trade Show Open</b>	
12:00 pm	<b>FCIA Firestop Industry Conference &amp; Trade Show Ends</b>	

## **FCIA Firestop Industry Conference & Trade Show Agenda Speaker Profiles ~ In alphabetical order**

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### **James Armour, Balco Inc.**

James Armour has served as President and Chief Executive Officer of Balco Inc, since March of 2004. Balco is an industry leader in the manufacturer of Photoluminescent Exit Path Marking Systems and Architectural Building Products serving the commercial construction market.

Jim also serves as Executive Vice President of the Photoluminescent Safety Association and is a member of the Board of Directors. The PSA is dedicated to generating broad-based acceptance of safety-grade photoluminescent products that improve life safety in commercial buildings. Balco is a founding member of the Photoluminescent Safety Association.

Prior to joining Balco, Jim served as Vice President in charge of Mannington Mills Commercial Flooring Division. He managed two major business units for Armstrong World Industries and began his career in sales, marketing and product development with the world's leading manufacturer of glass fiber building products, Owens Corning.

Jim is a graduate of Rutgers University, College of Engineering and served as a Captain in the United States Air Force, Corps of Civil Engineers.

**James Armour, Balco Inc.**

2626 S. Sheridan, Wichita, KS 67217-0249

Phone: 800-767-0082 ~ Email: [jima@balcousa.com](mailto:jima@balcousa.com)

### **Clay Booth, Thermal Ceramics**

Clay Booth has worked for Thermal Ceramics in Augusta, GA since 1994. With extensive operations experience across their many product lines, Clay has been the Fire Protection Sales and Marketing Manager since 2006.

Clay has a B.S. in Mechanical Engineering from North Carolina State University and a M.B.A. from University of Georgia. Clay is an active member of International Code Council, National Fire Protection Association, International Firestop Council, American Society of Testing and Materials, and sits on test standard development committees for ASTM and UL.

Outside work, Clay has a wife and two children, and enjoys weekends camping at the beach, lake, and mountains, and occasional golfing adventures.

**Clay Booth, Thermal Ceramics**

2102 Old Savannah Rd., Augusta, GA 30906

Phone: (706) 560-4038 ~ Email: [clay.booth@morganplc.com](mailto:clay.booth@morganplc.com)

## FCIA Firestop Industry Conference & Trade Show Agenda Speaker Profiles ~ In alphabetical order

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### **Sarah Brewer, Unifrax**

Sarah is a Group Product Manager for Unifrax I LLC. She has 20+ years experience, holding various engineering and marketing positions supporting the North American passive fire protection business.

Ms. Brewer has lead numerous fire protection projects teams involving fire protection testing programs and new product commercialization. She has been active in code and standards development through participation in ASTM, UL technical committees and the ICC code change process.

Ms. Brewer is the Past-President of the International Firestop Council (IFC) and Chairperson of the Duct Committee. Ms. Brewer is a member of the ASTM E05 Fire Standards Subcommittee, NFPA, Society of Fire Protection Engineers (SFPE) and the UL STP: UL 1978 Standards Technical Panel. Starting in December, she will be assuming the position of ASTM E05.11 Fire Resistance Subcommittee Chair.

Ms. Brewer is a graduate of the University of Maryland with a B.S. degree in Fire Protection Engineering and is a member of NFPA, and the Society of Fire Protection Engineers (SFPE).

### **Sarah Brewer, Unifrax**

2351 Whirlpool St., Niagara Falls, NY 14305

Phone: 716-278-3808 ~ Email: sbrewer@unifrax.com

### **Shane M. Clary, Ph.D., Bay Alarm Company, NFPA Committee Chair**

Shane M. Clary, Ph.D. is the Vice President of Codes and Standards Compliance for Bay Alarm Company and has been in the fire and intrusion detection industry for thirty-eight years. Bay Alarm provides fire and intrusion alarms through fourteen branch offices in California and is the largest independently owned alarm company in the nation. Shane is responsible for overseeing all fire alarm work that Bay does, including installation, service and testing.

Dr. Clary is the current chair of the NFPA Technical Committee for the Fundamentals of Fire Alarm and Signaling Systems, which is part of NFPA 72®, the National Fire Alarm and Signaling Code®. In addition to NFPA 72, Clary serves on a number of other NFPA Technical Committees related to fire, life safety and security. He has also just completed a six year term on the NFPA Standards Council and serves on the NFPA Fire Protection Research Foundation Advisory Committee.

Shane is the current President of the Western Burglar and Fire Alarm Association Unilateral Apprenticeship Training Committee and is the past chair of the Automatic Fire Alarm Association and California Automatic Fire Alarm Association.

Dr. Clary writes a monthly article "Fireside Chat" on fire detection for Security Sales & Integration.

### **Shane Clary, Bay Alarm Company, Vice President, Codes and Standards Compliance**

60 Berry Drive I Pacheco I CA I 94553

Phone: 925-808-4315 ~ Email: smclary@bayalarm.com

## **FCIA Firestop Industry Conference & Trade Show Agenda Speaker Profiles ~ In alphabetical order**

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### **Jeff Gould, FM Approvals**

Jeff is a Senior Engineering Specialist in the Materials Group of FM Approvals. Jeff has been with FM Approvals for over 23 years in various engineering and managerial capacities. He represents FM Approvals on a number of technical committees including NFPA committees and other various code bodies. He has also been involved with the research and development of a number of test methods and standards that are used to assess products destined to become FM Approved.

Jeff has been involved in the development of the 4991 Approval Contractor program from its inception and worked closely with the industry in developing the Approval Standard.

Jeff has a BS in Civil Engineering from Southeastern Massachusetts University (now UMASS – Dartmouth) and is a Registered Professional Engineer in the Commonwealth of MA.

### **Jeff Gould, FM Approvals**

P.O. Box 9102, Norwood, MA 02062

Phone: 781-255-4873 ~ Email: jeffrey.gould@fmglobal.com

### **Renee R. Jacobs, Saint Luke's Health System**

Renée R. Jacobs' current position as vice president of facilities and construction at Saint Luke's Health System involves oversight of all areas of design, construction, renovation, master planning, and plant operations and maintenance for 11 Kansas City area hospitals. Jacobs' position also includes negotiating construction contracts and coordinating the development of all capital improvement construction projects from inception to completion. Most notably, Jacobs is overseeing completion of the "New Saint Luke's," Saint Luke's Hospital's \$330 million multi-phase renovation.

Jacobs' more than 20-year career in healthcare construction and facilities management includes such prestigious projects as the \$110 million Menorah Medical Center, a replacement hospital which opened in 1996, as well as numerous projects for Health Midwest, a \$2 billion Midwestern regional hospital system. She was most recently contracted by the University of Kansas Hospital as manager of the facility's construction department. Jacobs recently achieved the status of Certified Healthcare Facility Manager.

Renée R. Jacobs, CHFM, Vice President, Facilities and Construction, Saint Luke's Health System

4401 Wornall Road

Kansas City, MO 64111

Phone: 816.932.7506 ~ Email: rjacobs@saint-lukes.org

## FCIA Firestop Industry Conference & Trade Show Agenda Speaker Profiles ~ In alphabetical order

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### **Gary Knef, Underwriters Laboratories**

Gary is a Field Services Area Manager for Underwriters Laboratories Inc. and UL's audit manager for the Qualified Contractor Program. Gary has an extensive background in management system assessment in many industries including building materials, automotive, aerospace, and tooling. He managed the ISO 9000 quality management system registration division of Underwriters Laboratories, Inc. for northeast region of the U.S and has performed over 300 audits. Gary is a Certified Quality Engineer and past RAB Certified Lead Assessor. Gary is located in Powell, Ohio.

**Gary Knef**, Underwriters Laboratories, Inc.  
9783 Fairway Dr., Suite B, Powell, OH 43065  
Phone: 614-791-8552, Fax: 614-791-8553 ~ Email: gary.knef@us.ul.com

### **Bill Koffel, PE, FSPE**

Bill Koffel is President of Koffel Associates, Inc, a fire protection and life safety engineering design and consulting firm, recognized as an expert in the fire protection and life safety aspects of codes and standards. Headquartered in the Baltimore-Washington metropolitan area, Bill and his team of engineers provide consulting; engineering design & construction administration; codes & standards development; seminar development & training; product testing & evaluation / representation; and litigation support to public and private clients worldwide.

Bill remains active in the development process of the industry's governing codes, standards and design guidelines including the American Society for Testing and Materials (ASTM), International Association of Plumbing and Mechanical Officials (IAPMO), International Code Council (ICC), International Fire Code (IFC), International Building Code (IBC), International Code Council Evaluation Service (ICCES), International Existing Building Code (IEBC), National Fire Protection Association (NFPA), Society of Fire Protection Engineers (SFPE) and Underwriters Laboratories, Inc. (UL). A former code official with the Maryland State Fire Marshal's Office, he is Past President of the Society of Fire Protection Engineers, and co-authored the "Fire Warning and Safety Systems" American Hospital Association manual which serves as the industry's guide to selecting, testing, and maintaining fire suppression, fire alarm, and smoke control systems.

**Bill Koffel**, Koffel Associates Inc.  
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Phone: 410-540-9008 ~ Email: wkoffel@koffel.com

## FCIA Firestop Industry Conference & Trade Show Agenda Speaker Profiles ~ In alphabetical order

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Brice Miller is the newly appointed Executive Director of the International Firestop Council.

Brice has 23 years experience as Building Official, Inspector and Plans Examiner. He is Past President of Colorado Chapter of International Code Council (ICC), was a member of the ICBO Education and Certification Committee, the ICC Board of International Professional Standards.

In the ICC Code Development process, he was on the International Building Code General Code Development Committee. He has also participated as a Code Instructor for Front Range Community College (Part time) for 12 years.

**Brice Miller**, International Firestop Council  
2931 Tumbleweed Lane ~ Fort Collins, CO 80526  
Phone: 970-223-4985 ~Email: [brice.miller@firestop.org](mailto:brice.miller@firestop.org)



**FCIA Thanks Firestop Industry Conference & Trade Show Exhibitors!**

- *3M Fire Protection Products*
- *American Permalight*
- *BALCO, Inc.*
- *EMSEAL Joint Systems, Ltd.*
- *HILTI, Inc.*
- *Thermafiber Inc.*
- *Thermal Ceramics*
- *Shield Industries Inc.*
- *Specified Technologies, Inc.*
- *Unifrax*

**FCIA Platinum Member Sponsors**



**FCIA Gold Member Sponsors**



**FCIA Silver Member Sponsors**



**FCIA Bronze Members**

**EMSEAL Joint Systems Ltd.**

**International Carbine Technology Co., Ltd.**

**ROXUL Inc.**

**Shield Industries, Inc.**

# **Ray Usher Memorial Golf Tournament**



The **Ray Usher Memorial Golf Tournament** is named in memory of Ray Usher, FCIA Past President, Superl, Inc. Ray passed away in 2005. The Scholarship is named in honor of another past president, Bob LeClair, who died suddenly in May, 2011.

This year's tourney is at Maderas Golf Club, Poway, CA. Tournament proceeds are used to fund the **FCIA Bob LeClair Scholarship** at a school where fire protection is part of the curriculum, with FCIA's goal to educate about Firestopping & Effective Compartmentation. The University of Maryland continues as recipient of the FCIA Bob LeClair Scholarship, bringing FCIA's commitment to the fire protection engineering field, and exposure of firestopping and effective compartmentation to these future Fire Protection Engineers.

Trophies and prizes are distributed to winners. The tournament trophies are awarded for the winner team, plus special prizes for Closest to the Pin, Long Drive and Longest Putt.

Relationships are developed at FCIA Conferences that last a lifetime. The Ray Usher Memorial Golf Outing adds to the fun and fellowship.

## **2011 Ray Usher Memorial Golf Tournament Sponsors**

### **Golf Hole Sponsors:**

- Firestop Solutions, Inc.
- HILTI
- Multicon Fire Containment
- PPMI Firestop Inc.
- Shield Industries, Inc.
- Specified Technologies, Inc.
- Superl, Inc.
- Thermafiber

### **Golf Sponsorships & donations:**

**3M – SNACK & DRINK TICKETS plus:** Putter, 2 - Umbrellas, 4 - 3M Gift Boxes; and Tee Packets for all golfers!

**HILTI – Sleeve of golf balls for all golfers**

### **Upcoming FCIA Events – Mark Your Calendars!**

- **FCIA Education & Committee Action Conference – April 24-27, 2012 - Las Vegas**
- **FCIA Firestop Industry Conference & Trade Show –November 6-9, 2012 – Charleston**
- **FCIA Educational Seminars – Worldwide - TBD**

*FCIA ATTENDEES*  
*FIRESTOP INDUSTRY CONFERENCE & TRADE SHOW*  
*SAN DIEGO, CALIFORNIA, NOVEMBER 2011*

3M Company	Dennis	Schaible
3M Company	Ernie	Stumpf
3M Company	Rob	Petroni
Aegis Diversified	Aaron	Wallen
Aegis Diversified	June	Mafabella
Albion Engineering Co.	Bob	Reynolds
Alert Insulation Co.	Bruce	Abbott
American Firestop Solutions, Inc.	Mark	Kelley
American PERMALIGHT, Inc.	Jerry	Garcia
APEX Firestop	Tony	Gamble
APEX Firestop	Bert	Hugger
ASCI	Bob	Webb
BAF Specialty, Inc.	Darren	Pollock
Balco Inc.	James	Armour
Balco Inc.	Ron	Thompson
Balco Inc.	Peter	Logsdon
Brand Services	John	Chiangi
Brannon Inc./Smith Electric	Brienna	Talbert
C&W Specialties, Inc.	John	Meredith
C&W Specialties, Inc.	Rick	Francis
C.L. Downey Construction, Inc.	Chris	Downey
Carciofini Company	Adam	Bauchle
Carciofini Company	Erik	Lohn
Charles Court Construction	Tim	Pierce
Chesapeake Firestop	Matt	Buchanan
Chesapeake Firestop	Woody	Smith
Chesapeake South, LLC	Nicholas	Hartz
Coast Environmental	Tom	Healy
Coatings Unlimited Inc.	Gene	Ebbinghaus
Dalton Maintenance	Terry	Minton
Dalton Maintenance	Eric	Keeton
Dean Roofing & Insulation Co., Inc.	Terrance	Elder
DeCosta Construction Specialties	Rich	DeCosta
DPR Construction	Skip	Miyamoto

*FCIA ATTENDEES - continued*

DPR Construction	James	Bossier
DPR Construction	Nick	Sarro
Durante Construction, Inc.	Chris	Reed
Durante Construction, Inc.	Jesse	Durante
Durante Construction, Inc.	Jimmy	Jackson
Dynasty Construction	Mike	Timperio
Dynasty Construction	Angela	Timperio
EMSEAL Joint Systems, Ltd.	Brian	Baker
EMSEAL Joint Systems, Ltd.	Gwynn	Stegen
FCIA	Bill	McHugh
Fire Blockers, Inc.	Doug	Ward
Fire Blockers, Inc.	Rick	Stokes
Fire Safe of Houston, Inc.	Don	Sabrsula
Fire Stop Technologies, Inc.	John	Thornburgh
Firestop of Virginia	Greg	Cundiff
Firestop Sealant & Waterproofing Consulting & Surveying	Doug	Tyser
Firestop Solutions Inc.	Frank	Rudilosso
Firestop Solutions Inc.	Joseph	Mastriano
Firestop Solutions Inc.	Tom	Hottenroth
Firestop Solutions Inc.	Peter	Schmidt
Firestop Solutions Inc. - Penfield	Tim	Schryver
Firestop Southwest	Tracy	Smith
Firestoppers LLC	Skip	Smiley
FM Global	Jeff	Gould
G&M Services,LLC	Mike	Kaspersky
G&M Services,LLC	Chris	Gilliam
General Insulation	Melissa	Smith
General Insulation - Columbus	Jon	Simpson
General Insulation - Dallas	Todd	Moore
General Insulation - MA	Melissa	Smith
Hamilton Benchmark	Gary	Hamilton
Hilti, Inc.	Chad	Stroike
Hilti, Inc.	Guy	Bradley
Hilti, Inc.	Keith	Sanford
Hilti, Inc.	Matthias	Bever
Hilti, Inc.	Tony	Vitro

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Intek Construction Products	Jeff	Molchan
International Firestop Council	Brice	Miller
Interprovincial Insulation Inc.	Michael	St. Jean
Kansas City Firestop Co. Inc.	Kelly	Holovach
Koffel Associates	Bill	Koffel
Lee Systems 7, Inc.	Chuck	Lee
Lee Systems 7, Inc.	David	Lee
M.W. Holmes Construction, Inc.	Rick	Holmes
M.W. Holmes Construction, Inc.	Mike	Holmes
Masco - Coast Building Products	Steve	Henson
Masco - Mato	Curtis	Maxwell
Multicon Fire Containment	Mindy	Keels
Multicon Fire Containment	Randy	Bosscawen
National Firestop Ltd.	Ken	Slama
Nexlevel Construction Solutions	Jim	Smiley
Oregon Health & Sciences University	Emily	Gabler
Performance Contracting, Inc. - Lenexa	Greg	Vielhauer
Performance Contracting, Inc. - Anaheim	Ted	Feilmeier
Performance Contracting, Inc. - Memphis	Eric	Bender
Performance Contracting, Inc. - Tempe	Scott	Regnier
Performance Contracting, Inc. - Tempe	Scott	LaPoint
Performance Contractings, Inc. - Anaheim	Tom	Johnson
PPMI Firestop, Inc.	Don	Murphy
Premier Firestopping	Tony	Fontana
PREVENT	Jodi	Clem
Pyro-Stop, LLC	Scott	Grubb
Pyro-Stop, LLC	Scott	Rankin
Queensway Caulking Ltd.	Luc	Lalonde
Queensway Caulking Ltd.	Jordan	Lepage
Renovation Services Inc.	Joe	Byrne
Roberts Firestop	Rick	Roberts
Roberts Firestop	Phil	Fernandes
Safti First	Jeff	Griffiths
Sanders Construction Inc.	Timothy	Sanders
Seal-Co, Inc.	Bryant	Bickmore
SEC Firestop, Inc.	Kelli	Mattinson

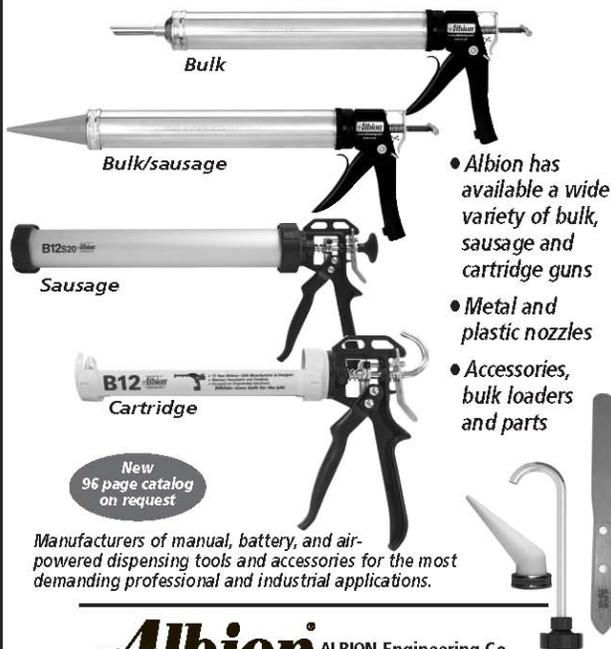
*FCIA ATTENDEES - continued*

SEC Firestop, Inc.	Trey	Williams
Shield Industries, Inc.	Richard	Bilbro
Spacecon Solutions, LLC	Todd	Jilbert
Specialty Firestop Systems	Bob	Hasting
Specified Technologies, Inc.	Jim	Stahl, Jr.
Specified Technologies, Inc.	Charbel	Tagher
Specified Technologies, Inc.	Brent	Johnson
Specified Technologies, Inc.	John	Hurley
Specified Technologies, Inc.	Ray	Bruno
Specified Technologies, Inc.	Mike	Zanotelli
St. Luke's Health System	Renee	Jacobs
Sunshine Supply Co., Inc.	Chuck	Berry
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Superl, Inc.	Mark	Dietz
Sweeney Specialties	Joe	Tardiff
Tabor Insulation	Jim	Whitehead
Telgian Company	Pat	Tesche
Thermafiber Inc.	Angie	Ogino
Thermafiber Inc.	Jim	Giger
Thermafiber Inc.	Jim	Shriver
Thermafiber Inc.	Mike	Williams
Thermal Ceramics	Clay	Booth
Thermal Ceramics	Brenda	Gafin
Thermal Resistant Solutions	Timothy	Riley
Thomas Bell-Wright International Consultants	Clay	Salzman
Thomas J. Donnelly, Inc.	Don	Donnelly
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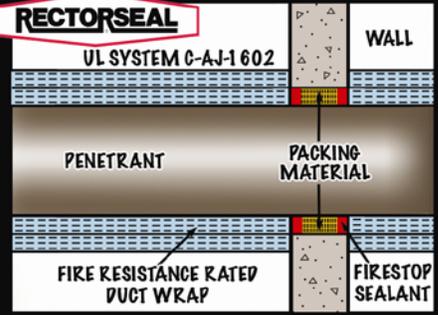
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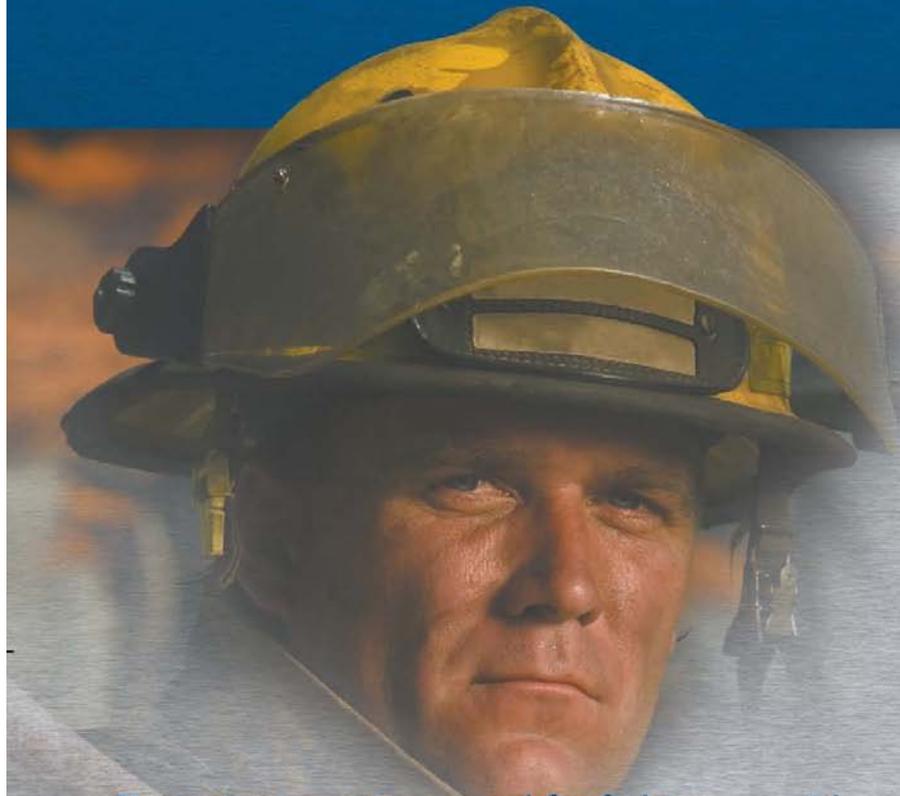
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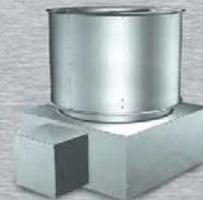
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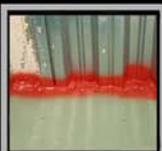
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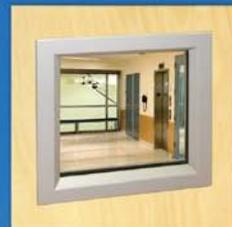


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