

As FCIA's 2010 President, welcome to the 2010 Firestop Industry Conference and Trade Show located at the Westin Kierland Resort in Scottsdale, Arizona. With my term coming to a close I'd like to express my sincere gratitude to the 2010 Board of Directors and the entire FCIA staff for all they've accomplished throughout this year. With their efforts and many others who unselfishly give their time and personal resources so that FCIA continues to improve, expand and make a difference in our industry of Firestopping and Life Safety.

Our industry has given each of us pride in what we do, the ability to improve life safety throughout the world, futures for our employees and their families and the opportunity to expand and prosper. We owe this industry our livelihoods and we should all personally invest in its future by volunteering our time to the association that represents your interests, the FCIA.

Please consider getting actively involved, whether it be running for the FCIA board, sitting on a FCIA Committee or even voicing your concerns to the board, helping the direction of our industry for the future. It's your association and it's here to represent your interests... be involved!

As our founders formalized in the FCIA mission statement more than ten years ago, "...through active participation in the FCIA and related forums, members contribute to the advancement of the firestop and compartmentation industry and maintain exceptional knowledge of this specialized service", I ask that you encourage others to be part of FCIA. With the growth of our membership having expanded to a record number of 277 members as of today, we should all be very proud of what FCIA has accomplished as well as for the future to come.

*Sincerely,
Randy Bosscawen, 2010 FCIA President*

FCIA Firestop Industry Conference & Trade Show Agenda
The Westin Kierland Resort, Scottsdale, Arizona
Tuesday November 9, 2010

<u>Time</u>	<u>Function</u>	<u>Room/Place</u>
10:00 am	Conference Registration	
10:30 am – 12:30 pm	FCIA Management System Manual Development Education Free to FCIA Members – (Non Members - \$350 Extra Fee) <i>If your firm is pursuing FM 4991 Approval or UL Qualification, don't miss this session about management systems, and the firestopping industry. Handouts include a Management System Manual developed by FCIA's Consultant, Steve Lerman.</i>	
12:30 pm – 1:00 pm	Lunch Break - sponsored by 3M Fire Protection Products	
1:00 pm – 2:30 pm	FM & UL Firestop Exam Education for becoming a DRI Education <i>FCIA's Firestop Manual of Practice (MOP) is the basis for the FM & UL Firestop Exams for individuals to start the path towards FM 4991 Approval and/or UL or ULC Qualified Firestop Contractor status. This education session is meant to help your 'short term memory' as you prepare for the test. The class assumes you have read the FCIA Firestop MOP already.</i>	
2:30 pm – 3:00 pm	Break – sponsored by Balco, Inc.	
3:00 pm – 6:30 pm	FM & UL Firestop Exam for becoming DRI's Testing <i>FCIA wishes all taking the test, best wishes for success! Remember, you become a 'DRI' when the company passes the audit from FM Approvals, UL, ULC. Firestop Inspection Agency personnel receive a certificate that states they passed the FM or UL, ULC Exam.</i>	
6:00 pm – 6:30 pm	FCIA NEW Members, Meet the Board <i>NEW for 2010. FCIA's Board welcomes new members personally to FCIA. Get to know the FCIA Board in this more intimate setting.</i>	
6:30 pm – 7:30 pm	FCIA Members Welcome Reception <i>FCIA Members, meet new people, renew relationships. Test takers, celebrate that the test is over!</i>	

FCIA Firestop Industry Conference & Trade Show **DRAFT Agenda**
The Westin Kierland Resort, Scottsdale, AZ
Wednesday, November 10, 2010

<u>Time</u>	<u>Function</u>	<u>Room/Place</u>
7:30 am – 4:00 pm	Conference Registration Open	
7:30am – 9:00 am	(Coffee, Breakfast) Tabletops Open	
9:00 am – 10:00 am	FM 4991 Update – Jeff Gould UL & ULC Qualified Firestop Contractor Program Update UL Management Systems Program Personnel	
	<i>FCIA Supports both FM 4991 and the UL ULC Qualified Firestop Contractor Programs for specialty firestop contractors, and IAS' AC 291 Accreditation Criteria for Firestop Inspection Agencies.</i>	
10:00 am – 10:30 am	Break & Tabletop Time - sponsored by HILTI, Inc.	
10:30 am – 11:30 am	FCIA 2010 Report (President Summary, then committee chairs)	
	<i>Each committee gives a report on the year's accomplishments, and 2011's plans. Listed to chairs of Accreditation, Apprenticeship, Code (full program Thursday), Standards, Technical, Program, Marketing, Legislative, Membership deliver the state of FCIA.</i>	
11:30 am - ??	Break & Tabletop Times – sponsored by Specified Technologies Inc.	
12:00 pm –6:00 pm	FCIA Ray Usher Memorial Golf Outing Shotgun – 12:30 – Lunch for golfers - sponsored by HILTI, Inc.	
	<i>The Westin Kierland Resort Golf Club awaits. No busses, no transport, just golf, lunch, and some fun. Influence the future of Fire Protection Engineering. Proceeds fund a Fire Protection Engineering Scholarship at the University of Maryland.</i>	
12:00 pm – 6:45 pm	Non-golfers - Time on your on own...explore!	
	<i>The Westin Kierland Resort Concierge can find you lots of good desert things to do. Check out FCIA's Activity List tri-fold info packet.</i>	
6:45 pm – 7:30 pm	FCIA Welcome Reception & Golf Awards – sponsored by Balco, Inc.	
	<i>Want to know who won? Mix with friends, and hear who works on the golf course as hard as they do on the jobsite!</i>	

*Trade Show setup is Tuesday PM. Display Wednesday, Thursday & Friday morning - Casual Dress for all

FCIA Firestop Industry Conference & Trade Show **DRAFT Agenda**
The Westin Kierland Resort, Scottsdale, AZ
Thursday, November 11, 2010

<u>Time</u>	<u>Function</u>	<u>Room/Place</u>
7:30 am – 9:00am	FCIA Continental Breakfast	
7:30am – 9:00am	Tabletops Open – Continental Breakfast with Exhibitors	
9:00 am – 9:30 am	FCIA Board Candidate Presentations <i>FCIA Board of Director elections finish today at 2pm. Listen as board candidates present why they want serve as part of FCIA’s Board for the next two years.</i>	
9:30 am – 9:50 am	International Firestop Council Update Sean DeCrane, IFC Executive Director <i>Sean brings a lot to the industry, as an active firefighter and IFC’s Director. He always brings great information about Firestopping from a totally different perspective.</i>	
9:50 am – 10:15 am	Break & visit tabletops – sponsored by Brady Corporation	
10:15 am – 11:30 am	FCIA ICC Code Hearing Update & 2015 Strategy Session Bill Koffel, PE, FSPE - Koffel Associates <i>FCIA’s Code Committee and Leadership with Bill Koffel have been working together to plan for the future. Bill Koffel has been able to help implement FCIA’s plans to bring cutting edge programs like FM 4991 and UL / ULC Contractor Programs, plus ASTM E 2174 and ASTM E 2393 to the code development process. Listen to our review of the past, and plans for the future.</i>	
11:30 am – 11:45 am	Break & Visit tabletops - Sponsored By Thermafiber Inc.	
11:45 am – 12:15 pm	Exhibitor Presentations Tabletops 2 mins each <i>FCIA appreciates support of the tabletop exhibitors. Each person has 2 minutes to summarize their offering, and present to the audience important aspects of their firm.</i>	
12:15 pm - 1:30 pm	Luncheon – sponsored by Specified Technologies Inc.	

FCIA Firestop Industry Conference **DRAFT Agenda**
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Thursday, November 11, 2010

Time	Function	Room/Place
1:30 pm – 4:30 pm	<p>SPECIAL FCIA Effective Compartmentation & Structural Protection Barriers & Fireproofing, Doors, Dampers,</p> <p><i>FCIA Member Contractors are the most logical companies to manage effective compartmentation and structural steel fire resistance in buildings. The purpose of these sessions is to introduce each industry to the FCIA Membership, provide needed information, and next steps to make your firm the leader in complete effective compartmentation management.</i></p>	
1:30 pm – 2:45 pm	<p>ICC Chapter 7 Series, Part II – Fire Resistance Rated Assemblies Fire Resistive & Smoke Resistant Barriers, Fireproofing Introduction</p> <p><i>FCIA’s short program on ICC Chapter 7’s and NFPA Chapter 8’s definitions of fire resistance rated compartmentation assemblies includes fire barriers, fire partitions, smoke barriers, smoke partitions, fire walls and horizontal assemblies.</i></p> <p><i>The Structural Steel Fireproofing industry is changing. New intumescent fireproofing systems are available. Cementitious and wool based sprayed fire resistive materials and endothermic wraps, concrete block and drywall have also been used as fireproofing. Listen in on how your firm can provide value in existing buildings managing the fire resistance of assemblies and structural steel. SFRM Fireproofing – Phil Mancuso, ISOLATEK; Intumescent Fireproofing TBA; Wrap Systems TBA</i></p> <p>Guy Bradley, HILTI, Inc.</p>	
2:45 pm – 3:00 pm	<p>Break & Tabletop Time – sponsored by Thermal Ceramics</p> <p>2pm, FCIA Director Election Closes</p>	
3:00 pm – 3:50 pm	<p>Fire Damper Systems – Fire Damper – Cleaning, Testing</p> <p><i>Fire Dampers are required to be tested at intervals specified by code and manufacturers instructions. Learn about these inspections in detail.</i></p>	
3:50 pm – 4:00 PM	<p>Break & Tabletop Time – sponsored by Balco, Inc.</p>	
4:00 pm – 4:50 pm	<p>Fire Door Inspection – Firestop Contractors & Fire Doors Door & Hardware Institute, FDAI Program</p> <p><i>The Fire Door Inspection Program is gaining recognition in the marketplace. FCIA and DHI have been working together promoting management of effective compartmentation for several years. Firestop Contractors are best qualified to perform this work in existing buildings. You have the building owner and manager relationships, are already working on the barrier, why not the door!</i></p>	
6:00 pm -7:00pm	<p>FCIA Annual Awards Reception</p>	
7:00 pm – 10:00 pm	<p>FCIA Annual Awards Dinner - Sport Jacket Recommended</p>	

**Trade Show is Wednesday morning, Thursday all day, Friday until Noon - Casual Dress for the meetings

FCIA Firestop Industry Conference **DRAFT Agenda**
The Westin Kierland Resort, Scottsdale, AZ
Friday, November 12, 2010

<u>Time</u>	<u>Function</u>	<u>Room/Place</u>
7:30 am	FCIA Continental Breakfast ~ Tabletops Open – Continental Breakfast with Exhibitors	
8:30 am – 9:00 am	FCIA Sponsored Insurance Program - The Phoenix Group <i>Jim Venezia has been servicing FCIA Members with General Liability and or Workers Compensation Insurance. He's been successful with both high and low risk firms who are great ti</i>	
9:00 am – 10:15 am	FCIA Healthcare Session – Infection Control, Part II Andrew Streifel, Professor, Univ. of Minnesota Hospitals <i>Andy has been published widely on infection control. This program focuses on maintaining fire zone assurances, sealed areas, while assuring ventilation management for protective and airborne isolation requirements. What's this got to do with firestopping? Everything! Don't miss this.</i>	
10:15 am – 10:30 am	Break – sponsored by HILTI, Inc.	
10:30 am – 11:30 am	FCIA Healthcare Program – Barrier Management Systems Renee Jacobs, CHFM, Vice President, Facilities and Construction <i>Healthcare occupancies have a high level of total fire protection safety built in, which results in a very safe building record. Renee, a practicing facilities and construction professional, has spoken on the topic of Fire Barrier Management at the American Society of Healthcare Engineers national convention, and published in Life Safety Digest. Renee will bring information about the healthcare environment from the building owner's perspective, and provide tips about how to make your company more marketable to healthcare officials.</i>	
11:30 am	Conference Wrap Up	
12:00pm	FCIA Firestop Industry Conference & Trade Show Ends	

FCIA Firestop Industry Conference & Trade Show Agenda

Speaker Profiles ~ In order of appearance

Jeff Gould, FM Approvals

Jeff is a Senior Engineering Specialist in the Materials Group of FM Approvals. Jeff has been with FM Approvals for over 23 years in various engineering and managerial capacities. He represents FM Approvals on a number of technical committees including NFPA committees and other various code bodies. He has also been involved with the research and development of a number of test methods and standards that are used to assess products destined to become FM Approved.

Jeff has been involved in the development of the 4991 Approval Contractor program from its inception and worked closely with the industry in developing the Approval Standard.

Jeff has a BS in Civil Engineering from Southeastern Massachusetts University (now UMASS – Dartmouth) and is a Registered Professional Engineer in the Commonwealth of MA.

Jeff Gould, FM Approvals

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Stephen Morelli, Underwriters Laboratories, Inc.

Steve has a BA in Chemistry from State University of New York. He has been employed with UL since 1985 in the Field Service Department. He works with a variety of electrical and fire protection products. He was based in Singapore for three years and managed a field staff under inspection programs in 20+ countries. Steve is currently working on expanding many inspection programs that have historically been exclusive to North America.

Steve Morelli, Regional Business Mgr., Underwriters Laboratories, Inc.

Fountain Hills, Arizona

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Bill Koffel, PE, FSPE

Bill Koffel is President of Koffel Associates, Inc, a fire protection and life safety engineering design and consulting firm, recognized as an expert in the fire protection and life safety aspects of codes and standards. Headquartered in the Baltimore-Washington metropolitan area, Bill and his team of engineers provide consulting; engineering design & construction administration; codes & standards development; seminar development & training; product testing & evaluation / representation; and litigation support to public and private clients worldwide.

Bill remains active in the development process of the industry's governing codes, standards and design guidelines including the American Society for Testing and Materials (ASTM), International Association of Plumbing and Mechanical Officials (IAPMO), International Code Council (ICC), International Fire Code (IFC), International Building Code (IBC), International Code Council Evaluation Service (ICCES), International Existing Building Code (IEBC), National Fire Protection Association (NFPA), Society of Fire Protection Engineers (SFPE) and Underwriters Laboratory (UL). A former code official with the Maryland State Fire Marshal's Office, he is Past President of the Society of Fire Protection Engineers, and co-authored the "Fire Warning and Safety Systems" American Hospital Association manual which serves as the industry's guide to selecting, testing, and maintaining fire suppression, fire alarm, and smoke control systems.

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Mark A. Belke, Greenheck Fan Corp.

Mark has a Bachelor of Science Degree in Mechanical/Industrial Distribution from the University of Wisconsin Stout. He has over 14 years industry experience in damper applications, engineering, sales and marketing. Mark has been an AMCA member for 14 years and an NFPA member since 2003. As director, Mark oversees product development, engineering, marketing, global sales, and code development.

As the recent Air Movement and Control Association Chair for life safety code action review, Mark has helped influence current revisions to NFPA and IBC publications. Mark also worked with the State of California Fire Services department to adopt the 2006 IBC statewide. He has also written several life safety articles and has presented on life safety dampers and their effective use in compartmentisation in eight countries.

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James J. Venezia, CPCU, Phoenix Group, Insurance Agency

Jim is a Vice President at the Phoenix Insurance Group, Inc. located in Chester, NJ. He has been a member of the insurance industry since 1985 entering the business after his graduation from Villanova University with a degree in Accountancy. Since the early 1990's, Jim has focused on working with organizations that have unique insurance needs and concerns where his skills and persistence as communicator and negotiator facilitate positive outcomes in challenging underwriting situations. He has worked with clients in a wide range of industries which include life safety, terrorism protection, fuel oil distribution, non-profits serving children, professional services and environmental consulting. Jim spends a great deal of time understanding the client industry and exposure in order to develop clear underwriting strategies and presentations.

He holds the Chartered Property Casualty Underwriter (CPCU) designation and the Construction Risk Insurance Specialist designation. Jim is a former President of the NJ Chapter of the CPCU Society and he has been active in insurance education. On a personal note, Jim is active coaching youth sports and acts as a Scout leader.

James J Venezia, CPCU, CRIS

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Guy Bradley, HILTI, Inc.

Michael Wallick

Phil Mancuso, Isolatek International

Phil has been the Technical Services Manager at Isolatek International from May 2002-May 2009 and again beginning last May. He is responsible for managing technical services department and provides technical assistance, engineering judgements, advice and troubleshooting concerning various conditions related to fire protection applications. He works directly with large architectural firms, general contractors, key customers, consultants, UL engineers and fire protection engineers and is involved with Commercial, Industrial and International operations.

Phil is an active member and company representative of ASTM International, Alliance for Fire and Smoke Containment and Control (AFSCC), International Code Council (ICC).

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James J. Venezia, CPCU, MLIS, CRIS, Phoenix Group, Insurance Agency

Jim is a Vice President at the Phoenix Insurance Group, Inc. located in Chester, NJ. He has been an Insurance Professional since 1985, entering the business after his graduation from Villanova University with a degree in Accountancy. Since the early 1990's, Jim has focused on working with organizations that have unique insurance needs and concerns where his skills and persistence as communicator and negotiator facilitate positive outcomes in challenging underwriting situations. He has worked with clients in a wide range of industries which include life safety, terrorism protection, fuel oil distribution, non-profits serving children, professional services and environmental consulting. Jim spends a great deal of time understanding the client industry and exposure in order to develop clear underwriting strategies and presentations. He prides himself as being a valued corporate advisor and a highly creative problem solver with an "entrepreneurial mind set".

He holds the Chartered Property Casualty Underwriter (CPCU) designation, the Management Liability Insurance Specialist (MLIS) and the Construction Risk Insurance Specialist (CRIS) designation. Jim is a former President of the NJ Chapter of the CPCU Society and he has been active in insurance education. On a personal note, Jim is active coaching youth sports and acts as a Scout leader.

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Andrew Sterifel, University of Minnesota Hospitals

Andrew J. Streifel is a Hospital Environment Specialist with the Department of Environmental Health & Safety at the University of Minnesota. He is a registered Environmental Health Specialist in Minnesota. He is currently serving on the Maintenance Committee for the SSPC 170: ASHRAE Standard for Ventilation of Health Care Facilities.

Mr. Streifel is also serving on the revision committee for the 2010 edition of the FGI *Guidelines for Design and Construction of Health Care Facilities*. He has served on this committee since 1994 and has participated in the development of the 1996, 2001, and 2006 & 2010 editions.

Mr. Streifel has served on the Special Project committee that authored the *HVAC Design Manual for Hospitals and Clinics*. He was an author on ASHRAE published articles on Ventilation for the Protection of Immune Compromised Patients-1988, Construction Impact on Indoor Air Quality-1995 and Air Leakage Analysis of Special Ventilation Hospital Rooms-2008. Mr. Streifel has assisted University of Minnesota Institute of Technology & School of Public Health as technical advisor on filtration, patient room airflow studies and particle management projects. He also serves on the National Air Duct Cleaners Association

Standards Committee. In addition, he is an author in over 50 articles, published in the academic and professional journals, related to ventilation and water quality in health care. Mr. Streifel was invited to joint the Society for Healthcare Epidemiology of America as well as invited speaker to four SHEA annual meetings.

During work as a health care consultant, he has been involved in the investigation of over 60 clusters of infection related to hospital air quality. He has served as a consultant in over 400 hospitals world wide on a variety of indoor air quality issues, water microbial contamination and has investigated clusters of bacterial infections due to unsanitary clinical practice. His current research interests involve sanitation validation and ventilation optimization without compromising safety in healthcare facilities.

Andrew Streifel, Hospital Environmental Specialists, University of Minnesota
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Renee R. Jacobs, Saint Luke's Health System

Renée R. Jacobs' current position as vice president of facilities and construction at Saint Luke's Health System involves oversight of all areas of design, construction, renovation, master planning, and plant operations and maintenance for 11 Kansas City area hospitals. Jacobs' position also includes negotiating construction contracts and coordinating the development of all capital improvement construction projects from inception to completion. Most notably, Jacobs is overseeing completion of the "New Saint Luke's," Saint Luke's Hospital's \$330 million multi-phase renovation.

Jacobs' more than 20-year career in healthcare construction and facilities management includes such prestigious projects as the \$110 million Menorah Medical Center, a replacement hospital which opened in 1996, as well as numerous projects for Health Midwest, a \$2 billion Midwestern regional hospital system. She was most recently contracted by the University of Kansas Hospital as manager of the facility's construction department. Jacobs recently achieved the status of Certified Healthcare Facility Manager.

Renée R. Jacobs, CHFM, Vice President, Facilities and Construction, Saint Luke's Health System
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***FCIA Thanks Firestop Industry Conference & Trade Show
Sponsors and Exhibitors!***

FCIA Gold Member Sponsors



FCIA Silver Member Sponsors



FCIA Firestop Industry & Trade Show Exhibitors

- *Albion Engineering Co.*
- *American PERMALIGHT, Inc.*
- *Balco, Inc.*
- *Brady Corporation*
- *Fireline520*
- *Roxul Inc.*
- *Specified Technologies Inc.*
- *Thermafiber Inc.*

Ray Usher Memorial Golf Tournament



The Ray Usher Memorial Golf Tournament is named in memory of Ray Usher, FCIA Past President, Superl, Inc., who passed away in 2005. His passion for life, fire and life safety, the industry and family was unending. In honor of Ray, FCIA named the golf outing in his name. The Ray Usher Memorial Golf Tournament proceeds are used to fund a scholarship at a school where fire protection is part of the curriculum, educating about Firestopping & Effective Compartmentation at building

and fire code organizations. The University of Maryland is this year's recipient of the FCIA Scholarship.

Trophies and prizes are distributed to winners. The tournament trophies are awarded for the winner team, plus special prizes for Closest to the Pin, Long Drive and Longest Putt. Relationships are developed at FCIA Conferences that last a lifetime. The Ray Usher Memorial Golf Outing adds to the fun and fellowship.

2009 Ray Usher Memorial Golf Tournament Sponsors

- *Abesco LLC*
- *Adler Firestopping*
- *Balco, Inc.*
- *Firestop Solutions*
- *Mechanical Control Systems*
- *MulticonFire Containment*
- *Specified Technologies*
- *Superl, Inc.*
- *Thermafiber Inc.*

Golf/Raffle Prize donations: Adler Firestopping

Upcoming FCIA Events – Mark Your Calendars!

- *FCIA Education & Committee Action Conference –April 27-30, 2010*
 - *San Francisco, CA, USA*
- *FCIA Firestop Industry Conference & Trade Show – November 9-12, 2010*
 - *Phoenix, AZ*